

Corporate & Commercial Breakfast Seminar

Doing an M&A Deal in 2009: Turning crisis into opportunity

The Global Financial Crisis should be seen by astute businesses as a time of opportunity. Attractive assets are now potentially priced significantly lower than 12 months ago and some distressed sellers are highly motivated to sell, creating what is effectively a buyers market. However, to get the best outcomes from M&A deals in 2009 it is critical that businesses understand the relevant factors at play in the current environment so that they can maximise the benefits that a strategic and well-executed M&A transaction can bring to an organisation this year.

In this seminar we will:

- Look at the trends currently affecting M&A activity
- Consider some of the key legal risks likely to impact on M&A transactions in 2009, particularly risks associated with dealing with distressed sellers and the Fair Work legislation
- Discuss some strategies for structuring and executing M&A deals in the midst of the financial crisis to manage legal risks effectively and achieve better commercial outcomes

Presenter



Philip Vickery
Partner
Holding Redlich

When: Wednesday 29 April 2009, 8 am - 9 am (a light breakfast served from 7.45 am)

Where: Holding Redlich,
HSBC Building
Level 1, 300 Queen Street, Brisbane

RSVP: As positions are limited, please register your attendance as soon as possible to **Phoebe Hofsteede** on

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